



1st Quarter 2019

Shelby County - Sales by Zip Code

Zip Code	1st Quarter 2018				1st Quarter 2019				% Change from 1st Quarter 2018			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	<u>216</u>	2,550	\$262,114	\$100	<u>173</u>	2,550	\$284,018	\$107	-19.9%	0.0%	8.4%	7.0%
38016 - Cordova-North	<u>241</u>	2,188	\$176,744	\$80	<u>209</u>	2,298	\$196,002	\$84	-13.3%	5.0%	10.9%	5.0%
38017 - Collierville	<u>206</u>	2,980	\$362,717	\$113	<u>217</u>	2,984	\$372,976	\$115	5.3%	0.1%	2.8%	1.8%
38018 - Cordova-South	<u>188</u>	2,167	\$188,154	\$85	<u>205</u>	2,242	\$210,449	\$92	9.0%	3.5%	11.8%	8.2%
38028 - Eads	<u>10</u>	4,599	\$590,990	\$129	<u>14</u>	4,401	\$527,698	\$121	40.0%	-4.3%	-10.7%	-6.2%
38053 - Millington	<u>79</u>	1,694	\$125,538	\$74	<u>74</u>	1,737	\$124,797	\$72	-6.3%	2.5%	-0.6%	-2.7%
38103 - Downtown	<u>77</u>	1,504	\$250,777	\$163	<u>76</u>	1,574	\$287,208	\$178	-1.3%	4.7%	14.5%	9.2%
38104 - Midtown	<u>80</u>	2,010	\$217,690	\$108	<u>104</u>	1,602	\$180,594	\$111	30.0%	-20.3%	-17.0%	2.8%
38105 - Greenlaw	<u>9</u>	1,595	\$40,901	\$26	<u>9</u>	1,614	\$66,500	\$34	0.0%	1.2%	62.6%	30.8%
38106 - West Person/Elvis Presley	<u>61</u>	1,321	\$24,846	\$19	<u>85</u>	1,310	\$28,467	\$22	39.3%	-0.8%	14.6%	15.8%
38107 - North Memphis	<u>58</u>	1,553	\$95,547	\$62	<u>77</u>	1,617	\$93,166	\$57	32.8%	4.1%	-2.5%	-8.1%
38108 - Jackson/Farmville	<u>56</u>	1,138	\$27,039	\$24	<u>56</u>	1,210	\$36,477	\$30	0.0%	6.3%	34.9%	25.0%
38109 - Westwood	<u>162</u>	1,209	\$41,141	\$34	<u>182</u>	1,242	\$56,568	\$43	12.3%	2.7%	37.5%	26.5%
38111 - University	<u>211</u>	1,441	\$113,986	\$79	<u>255</u>	1,514	\$128,137	\$84	20.9%	5.1%	12.4%	6.3%
38112 - Rhodes College	<u>82</u>	1,640	\$146,060	\$82	<u>81</u>	1,439	\$116,660	\$76	-1.2%	-12.3%	-20.1%	-7.3%
38114 - Defense Depot	<u>46</u>	1,327	\$51,503	\$39	<u>86</u>	1,208	\$43,409	\$36	87.0%	-9.0%	-15.7%	-7.7%
38115 - Hickory Hill North	<u>108</u>	1,633	\$75,096	\$46	<u>109</u>	1,620	\$90,168	\$56	0.9%	-0.8%	20.1%	21.7%
38116 - Whitehaven	<u>99</u>	1,594	\$71,572	\$45	<u>104</u>	1,645	\$83,303	\$51	5.1%	3.2%	16.4%	13.3%
38117 - East Central/Poplar Perkins	<u>206</u>	1,927	\$236,884	\$123	<u>210</u>	1,801	\$206,456	\$115	1.9%	-6.5%	-12.8%	-6.5%
38118 - Oakhaven/Parkway Village	<u>164</u>	1,470	\$65,545	\$45	<u>155</u>	1,453	\$67,078	\$46	-5.5%	-1.2%	2.3%	2.2%
38119 - Quince/Ridgeway	<u>97</u>	2,324	\$204,245	\$88	<u>89</u>	2,285	\$216,244	\$93	-8.2%	-1.7%	5.9%	5.7%
38120 - River Oaks	<u>65</u>	2,885	\$337,398	\$115	<u>67</u>	2,415	\$319,797	\$126	3.1%	-16.3%	-5.2%	9.6%
38122 - Berclair	<u>120</u>	1,226	\$59,799	\$49	<u>126</u>	1,256	\$77,528	\$61	5.0%	2.4%	29.6%	24.5%
38125 - Southeast Shelby County	<u>154</u>	2,173	\$168,270	\$74	<u>116</u>	2,355	\$199,927	\$83	-24.7%	8.4%	18.8%	12.2%
38126 - South Memphis	<u>7</u>	1,888	\$21,954	\$12	<u>1</u>	1,572	\$6,500	\$4	-85.7%	-16.7%	-70.4%	-66.7%
38127 - Frayser	<u>222</u>	1,251	\$38,299	\$31	<u>286</u>	1,264	\$40,469	\$32	28.8%	1.0%	5.7%	3.2%
38128 - Raleigh	<u>198</u>	1,451	\$63,900	\$44	<u>201</u>	1,489	\$72,646	\$48	1.5%	2.6%	13.7%	9.1%
38133 - Bartlett/Brunswick	<u>91</u>	1,921	\$183,886	\$86	<u>90</u>	1,836	\$180,372	\$95	-1.1%	-4.4%	-1.9%	10.5%
38134 - Bartlett	<u>118</u>	1,684	\$113,475	\$67	<u>129</u>	1,745	\$127,079	\$73	9.3%	3.6%	12.0%	9.0%
38135 - Bartlett/Ellendale	<u>127</u>	2,120	\$165,937	\$78	<u>100</u>	2,069	\$183,132	\$88	-21.3%	-2.4%	10.4%	12.8%
38138 - Germantown	<u>100</u>	2,774	\$299,999	\$105	<u>99</u>	2,831	\$333,738	\$114	-1.0%	2.1%	11.2%	8.6%
38139 - Germantown East	<u>66</u>	3,782	\$502,010	\$118	<u>62</u>	3,518	\$440,819	\$116	-6.1%	-7.0%	-12.2%	-1.7%
38141 - Hickory Hill South	<u>119</u>	1,581	\$93,692	\$59	<u>106</u>	1,503	\$97,010	\$65	-10.9%	-4.9%	3.5%	10.2%
All	3,843	1,879	\$159,308	\$81	3,953	1,828	\$160,246	\$83	2.9%	-2.7%	0.6%	2.5%
Median			\$117,500				\$119,700				1.9%	

Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.