



2nd Quarter 2020

Shelby County - Sales by Zip Code

Zip Code	2nd Quarter 2019				2nd Quarter 2020				% Change from 2nd Quarter 2019			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	<u>318</u>	2,597	\$291,038	\$108	<u>273</u>	2,679	\$326,512	\$114	-14.2%	3.2%	12.2%	5.6%
38016 - Cordova-North	<u>277</u>	2,213	\$195,018	\$88	<u>223</u>	2,303	\$217,806	\$94	-19.5%	4.1%	11.7%	6.8%
38017 - Collierville	<u>351</u>	3,038	\$385,483	\$121	<u>289</u>	3,166	\$414,553	\$127	-17.7%	4.2%	7.5%	5.0%
38018 - Cordova-South	<u>257</u>	2,239	\$210,472	\$93	<u>198</u>	2,178	\$215,463	\$99	-23.0%	-2.7%	2.4%	6.5%
38028 - Eads	<u>14</u>	4,234	\$526,493	\$124	<u>21</u>	4,195	\$608,157	\$145	50.0%	-0.9%	15.5%	16.9%
38053 - Millington	<u>105</u>	1,852	\$152,124	\$83	<u>89</u>	1,818	\$155,248	\$84	-15.2%	-1.8%	2.1%	1.2%
38103 - Downtown	<u>131</u>	1,791	\$303,610	\$166	<u>95</u>	1,738	\$328,159	\$186	-27.5%	-3.0%	8.1%	12.0%
38104 - Midtown	<u>123</u>	1,980	\$229,610	\$117	<u>121</u>	1,996	\$253,423	\$124	-1.6%	0.8%	10.4%	6.0%
38105 - Greenlaw	<u>13</u>	1,523	\$63,788	\$42	<u>4</u>	1,442	\$92,687	\$64	-69.2%	-5.3%	45.3%	52.4%
38106 - West Person/Elvis Presley	<u>70</u>	1,331	\$30,762	\$23	<u>75</u>	1,315	\$32,074	\$24	7.1%	-1.2%	4.3%	4.3%
38107 - North Memphis	<u>105</u>	1,630	\$96,886	\$59	<u>66</u>	1,580	\$108,386	\$69	-37.1%	-3.1%	11.9%	16.9%
38108 - Jackson/Farmville	<u>79</u>	1,125	\$37,611	\$33	<u>56</u>	1,237	\$40,930	\$33	-29.1%	10.0%	8.8%	0.0%
38109 - Westwood	<u>156</u>	1,248	\$57,392	\$43	<u>156</u>	1,269	\$59,216	\$39	0.0%	1.7%	3.2%	-9.3%
38111 - University	<u>281</u>	1,613	\$171,834	\$107	<u>241</u>	1,663	\$197,028	\$114	-14.2%	3.1%	14.7%	6.5%
38112 - Rhodes College	<u>85</u>	1,585	\$155,738	\$98	<u>75</u>	1,619	\$165,544	\$102	-11.8%	2.1%	6.3%	4.1%
38114 - Defense Depot	<u>88</u>	1,318	\$59,082	\$42	<u>100</u>	1,234	\$52,026	\$43	13.6%	-6.4%	-11.9%	2.4%
38115 - Hickory Hill North	<u>124</u>	1,619	\$86,486	\$53	<u>97</u>	1,681	\$96,497	\$57	-21.8%	3.8%	11.6%	7.5%
38116 - Whitehaven	<u>105</u>	1,670	\$86,036	\$52	<u>95</u>	1,650	\$101,650	\$62	-9.5%	-1.2%	18.1%	19.2%
38117 - East Central/Poplar Perkins	<u>299</u>	1,833	\$246,436	\$134	<u>276</u>	1,874	\$267,115	\$141	-7.7%	2.2%	8.4%	5.2%
38118 - Oakhaven/Parkway Village	<u>185</u>	1,458	\$75,617	\$52	<u>126</u>	1,470	\$76,637	\$52	-31.9%	0.8%	1.3%	0.0%
38119 - Quince/Ridgeway	<u>138</u>	2,217	\$209,203	\$94	<u>121</u>	2,234	\$230,688	\$102	-12.3%	0.8%	10.3%	8.5%
38120 - River Oaks	<u>106</u>	2,608	\$350,754	\$132	<u>96</u>	2,861	\$364,884	\$126	-9.4%	9.7%	4.0%	-4.5%
38122 - Berclair	<u>183</u>	1,318	\$90,359	\$68	<u>122</u>	1,314	\$104,344	\$79	-33.3%	-0.3%	15.5%	16.2%
38125 - Southeast Shelby County	<u>131</u>	2,368	\$212,192	\$88	<u>121</u>	2,322	\$220,569	\$93	-7.6%	-1.9%	3.9%	5.7%
38126 - South Memphis	<u>7</u>	1,606	\$31,571	\$20	<u>3</u>	1,534	\$197,333	\$129	-57.1%	-4.5%	525.0%	545.0%
38127 - Frayser	<u>308</u>	1,189	\$38,591	\$32	<u>191</u>	1,227	\$47,408	\$38	-38.0%	3.2%	22.8%	18.8%
38128 - Raleigh	<u>214</u>	1,534	\$74,409	\$48	<u>175</u>	1,491	\$77,124	\$51	-18.2%	-2.8%	3.6%	6.3%
38133 - Bartlett/Brunswick	<u>115</u>	1,972	\$197,483	\$97	<u>86</u>	1,896	\$199,702	\$105	-25.2%	-3.9%	1.1%	8.2%
38134 - Bartlett	<u>165</u>	1,782	\$141,188	\$79	<u>131</u>	1,745	\$149,366	\$86	-20.6%	-2.1%	5.8%	8.9%
38135 - Bartlett/Ellendale	<u>184</u>	2,066	\$196,545	\$94	<u>140</u>	2,090	\$216,869	\$102	-23.9%	1.2%	10.3%	8.5%
38138 - Germantown	<u>156</u>	2,875	\$349,220	\$119	<u>137</u>	2,672	\$340,148	\$125	-12.2%	-7.1%	-2.6%	5.0%
38139 - Germantown East	<u>107</u>	3,545	\$459,480	\$124	<u>94</u>	3,670	\$524,157	\$140	-12.1%	3.5%	14.1%	12.9%
38141 - Hickory Hill South	<u>121</u>	1,528	\$112,318	\$74	<u>86</u>	1,512	\$133,086	\$81	-28.9%	-1.0%	18.5%	9.5%
All	5,101	1,952	\$189,056	\$94	4,179	1,996	\$209,975	\$102	-18.1%	2.3%	11.1%	8.5%
Median			\$150,000				\$170,000					13.3%

Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.