



January 2018

Shelby County - Sales by Zip Code

Zip Code	January 2017				January 2018				% Change from January 2017			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	77	2,580	\$239,121	\$90	68	2,330	\$249,097	\$100	-11.7%	-9.7%	4.2%	11.1%
38016 - Cordova-North	68	2,124	\$156,238	\$72	87	2,054	\$168,494	\$81	27.9%	-3.3%	7.8%	12.5%
38017 - Collierville	49	3,289	\$367,962	\$106	81	3,295	\$383,786	\$110	65.3%	0.2%	4.3%	3.8%
38018 - Cordova-South	61	2,133	\$168,491	\$76	66	2,213	\$192,282	\$86	8.2%	3.8%	14.1%	13.2%
38028 - Eads	5	3,897	\$353,600	\$91	4	4,220	\$449,100	\$106	-20.0%	8.3%	27.0%	16.5%
38053 - Millington	24	1,395	\$86,522	\$62	20	1,501	\$102,128	\$68	-16.7%	7.6%	18.0%	9.7%
38103 - Downtown	23	1,671	\$296,839	\$178	24	1,280	\$212,073	\$166	4.3%	-23.4%	-28.6%	-6.7%
38104 - Midtown	25	1,964	\$174,676	\$89	21	1,876	\$244,841	\$131	-16.0%	-4.5%	40.2%	47.2%
38105 - Greenlaw	1	1,032	\$62,000	\$60	7	1,664	\$38,944	\$23	600.0%	61.2%	-37.2%	-61.7%
38106 - West Person/Elvis Presley	13	1,426	\$28,888	\$20	15	1,214	\$26,950	\$22	15.4%	-14.9%	-6.7%	10.0%
38107 - North Memphis	22	1,329	\$67,545	\$43	23	1,496	\$98,494	\$66	4.5%	12.6%	45.8%	53.5%
38108 - Jackson/Farmville	10	1,358	\$37,605	\$28	12	1,178	\$27,880	\$24	20.0%	-13.3%	-25.9%	-14.3%
38109 - Westwood	46	1,292	\$41,937	\$32	52	1,221	\$40,426	\$33	13.0%	-5.5%	-3.6%	3.1%
38111 - University	64	1,828	\$160,017	\$88	75	1,421	\$112,951	\$79	17.2%	-22.3%	-29.4%	-10.2%
38112 - Rhodes College	20	1,711	\$112,034	\$65	19	1,746	\$143,226	\$75	-5.0%	2.0%	27.8%	15.4%
38114 - Defense Depot	22	1,363	\$55,904	\$41	18	1,300	\$63,967	\$49	-18.2%	-4.6%	14.4%	19.5%
38115 - Hickory Hill North	32	1,709	\$75,254	\$44	29	1,598	\$85,486	\$53	-9.4%	-6.5%	13.6%	20.5%
38116 - Whitehaven	31	1,698	\$62,940	\$37	42	1,600	\$74,465	\$47	35.5%	-5.8%	18.3%	27.0%
38117 - East Central/Poplar Perkins	69	1,912	\$191,243	\$100	68	2,010	\$261,687	\$130	-1.4%	5.1%	36.8%	30.0%
38118 - Oakhaven/Parkway Village	65	1,435	\$58,659	\$41	45	1,518	\$66,397	\$44	-30.8%	5.8%	13.2%	7.3%
38119 - Quince/Ridgeway	24	2,326	\$155,471	\$67	30	2,245	\$197,155	\$88	25.0%	-3.5%	26.8%	31.3%
38120 - River Oaks	15	2,123	\$183,020	\$86	13	2,613	\$285,538	\$109	-13.3%	23.1%	56.0%	26.7%
38122 - Berclair	27	1,264	\$55,440	\$44	32	1,206	\$63,947	\$53	18.5%	-4.6%	15.3%	20.5%
38125 - Southeast Shelby County	44	2,196	\$153,633	\$67	49	2,108	\$176,890	\$78	11.4%	-4.0%	15.1%	16.4%
38126 - South Memphis	1	906	\$4,500	\$5	1	936	\$10,000	\$11	0.0%	3.3%	122.2%	120.0%
38127 - Frayser	61	1,283	\$30,870	\$24	57	1,208	\$36,062	\$30	-6.6%	-5.8%	16.8%	25.0%
38128 - Raleigh	63	1,515	\$56,014	\$37	61	1,581	\$66,472	\$42	-3.2%	4.4%	18.7%	13.5%
38133 - Bartlett/Brunswick	29	1,724	\$171,183	\$85	21	1,828	\$160,354	\$84	-27.6%	6.0%	-6.3%	-1.2%
38134 - Bartlett	44	1,711	\$113,788	\$66	41	1,645	\$114,763	\$69	-6.8%	-3.9%	0.9%	4.5%
38135 - Bartlett/Ellendale	46	1,928	\$146,035	\$73	48	2,243	\$170,829	\$76	4.3%	16.3%	17.0%	4.1%
38138 - Germantown	34	2,883	\$262,357	\$91	34	2,653	\$288,159	\$109	0.0%	-8.0%	9.8%	19.8%
38139 - Germantown East	9	4,134	\$600,207	\$122	17	4,013	\$521,517	\$121	88.9%	-2.9%	-13.1%	-0.8%
38141 - Hickory Hill South	29	1,475	\$82,731	\$56	40	1,612	\$98,379	\$61	37.9%	9.3%	18.9%	8.9%
All	1,153	1,879	\$143,323	\$72	1,220	1,891	\$163,024	\$82	5.8%	0.6%	13.7%	13.9%
Median			\$106,000				\$125,000				17.9%	

Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.