



October 2020

## Shelby County - Sales by Zip Code

Zip Code	October 2019				October 2020				% Change from October 2019			
	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft	# of Sales	Average Size	Average Price	Average Price / Ft
38002 - Arlington	<u>92</u>	2,706	\$303,964	\$109	<u>76</u>	2,588	\$312,855	\$116	-17.4%	-4.4%	2.9%	6.4%
38016 - Cordova-North	<u>90</u>	2,220	\$196,829	\$89	<u>115</u>	2,279	\$228,193	\$100	27.8%	2.7%	15.9%	12.4%
38017 - Collierville	<u>95</u>	3,048	\$411,731	\$126	<u>148</u>	3,359	\$471,751	\$137	55.8%	10.2%	14.6%	8.7%
38018 - Cordova-South	<u>82</u>	2,220	\$207,239	\$92	<u>97</u>	2,373	\$246,428	\$103	18.3%	6.9%	18.9%	12.0%
38028 - Eads	<u>3</u>	4,916	\$725,833	\$148	<u>6</u>	5,427	\$918,833	\$169	100.0%	10.4%	26.6%	14.2%
38053 - Millington	<u>26</u>	1,580	\$120,616	\$77	<u>33</u>	1,928	\$177,332	\$89	26.9%	22.0%	47.0%	15.6%
38103 - Downtown	<u>31</u>	1,552	\$273,953	\$176	<u>30</u>	1,868	\$403,859	\$213	-3.2%	20.4%	47.4%	21.0%
38104 - Midtown	<u>46</u>	2,003	\$248,673	\$126	<u>43</u>	2,082	\$290,490	\$141	-6.5%	3.9%	16.8%	11.9%
38105 - Greenlaw	<u>4</u>	1,435	\$45,325	\$32	<u>6</u>	1,490	\$110,467	\$74	50.0%	3.8%	143.7%	131.3%
38106 - West Person/Elvis Presley	<u>25</u>	1,397	\$36,842	\$26	<u>26</u>	1,199	\$38,135	\$32	4.0%	-14.2%	3.5%	23.1%
38107 - North Memphis	<u>40</u>	1,501	\$74,329	\$50	<u>25</u>	1,610	\$98,113	\$61	-37.5%	7.3%	32.0%	22.0%
38108 - Jackson/Farmville	<u>19</u>	1,326	\$33,644	\$25	<u>35</u>	1,134	\$41,453	\$37	84.2%	-14.5%	23.2%	48.0%
38109 - Westwood	<u>94</u>	1,296	\$49,263	\$38	<u>54</u>	1,133	\$59,944	\$48	-42.6%	-12.6%	21.7%	26.3%
38111 - University	<u>83</u>	1,653	\$167,431	\$101	<u>108</u>	1,643	\$217,875	\$133	30.1%	-0.6%	30.1%	31.7%
38112 - Rhodes College	<u>34</u>	1,633	\$118,673	\$73	<u>31</u>	1,685	\$201,403	\$120	-8.8%	3.2%	69.7%	64.4%
38114 - Defense Depot	<u>32</u>	1,407	\$39,126	\$28	<u>36</u>	1,207	\$62,322	\$52	12.5%	-14.2%	59.3%	85.7%
38115 - Hickory Hill North	<u>56</u>	1,773	\$88,821	\$50	<u>35</u>	1,555	\$101,112	\$65	-37.5%	-12.3%	13.8%	30.0%
38116 - Whitehaven	<u>50</u>	1,522	\$86,196	\$57	<u>29</u>	1,689	\$107,963	\$64	-42.0%	11.0%	25.3%	12.3%
38117 - East Central/Poplar Perkins	<u>74</u>	1,966	\$292,131	\$142	<u>99</u>	1,944	\$320,099	\$163	33.8%	-1.1%	9.6%	14.8%
38118 - Oakhaven/Parkway Village	<u>56</u>	1,438	\$78,958	\$55	<u>44</u>	1,509	\$83,494	\$55	-21.4%	4.9%	5.7%	0.0%
38119 - Quince/Ridgeway	<u>24</u>	2,117	\$202,047	\$88	<u>32</u>	2,154	\$242,317	\$107	33.3%	1.7%	19.9%	21.6%
38120 - River Oaks	<u>23</u>	2,736	\$363,998	\$133	<u>41</u>	2,706	\$379,768	\$140	78.3%	-1.1%	4.3%	5.3%
38122 - Berclair	<u>65</u>	1,382	\$82,684	\$60	<u>54</u>	1,264	\$102,853	\$81	-16.9%	-8.5%	24.4%	35.0%
38125 - Southeast Shelby County	<u>55</u>	2,036	\$189,389	\$86	<u>40</u>	2,393	\$240,755	\$100	-27.3%	17.5%	27.1%	16.3%
38126 - South Memphis	<u>3</u>	1,032	\$6,000	\$6	<u>2</u>	1,797	\$70,500	\$39	-33.3%	74.1%	1075.0%	550.0%
38127 - Frayser	<u>95</u>	1,198	\$41,910	\$35	<u>102</u>	1,222	\$49,193	\$40	7.4%	2.0%	17.4%	14.3%
38128 - Raleigh	<u>78</u>	1,443	\$74,565	\$51	<u>68</u>	1,423	\$86,796	\$61	-12.8%	-1.4%	16.4%	19.6%
38133 - Bartlett/Brunswick	<u>32</u>	2,101	\$203,515	\$97	<u>45</u>	2,135	\$241,327	\$113	40.6%	1.6%	18.6%	16.5%
38134 - Bartlett	<u>64</u>	1,759	\$132,623	\$75	<u>48</u>	1,736	\$163,495	\$94	-25.0%	-1.3%	23.3%	25.3%
38135 - Bartlett/Ellendale	<u>52</u>	1,942	\$191,174	\$97	<u>48</u>	2,141	\$237,546	\$112	-7.7%	10.2%	24.3%	15.5%
38138 - Germantown	<u>40</u>	2,475	\$281,100	\$114	<u>75</u>	2,936	\$426,316	\$146	87.5%	18.6%	51.7%	28.1%
38139 - Germantown East	<u>33</u>	3,700	\$528,494	\$139	<u>43</u>	3,774	\$528,993	\$140	30.3%	2.0%	0.1%	0.7%
38141 - Hickory Hill South	<u>48</u>	1,447	\$95,537	\$66	<u>39</u>	1,495	\$128,477	\$86	-18.8%	3.3%	34.5%	30.3%
All	1,644	1,882	\$175,136	\$90	1,713	2,049	\$234,658	\$112	4.2%	8.9%	34.0%	24.4%
Median			\$127,000				\$179,900				41.7%	

## Chandler Reports helps you stay in the know.

For professionals that want to stay one step ahead of their competition, Chandler Reports arms you with the critical information you need. Through our extensive database, you can keep tabs on your competitors, stay abreast of absorption rates, and make better decisions on where to take your business.

Over 35 years in the business gives us the insight to know what you need. That's why we offer reports that help you assess trends, analyze subdivisions, value properties, and spot money-making opportunities.